

AMARDEEP BORKAR

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INSTRUMENTATION ENGINEER

*Seeking a position in an organization that provides me ample opportunity to explore & excel in the domain of **Process** while carving out the niche for personal, professional as well as organizational goals*

PROFILE

- Sincere, diligent & focused professional with **experience of 9+ years across the industry**; . Keen interest across **Software development-Lab view** with **NI hardware platform** in the field of **Automation Industries**.
- Adept in instilling multi - skill aptitude among workmen for performance enhancement; **fully conversant with concepts and application of quality and process improvement** tools to facilitate smooth functioning of overall operations and thereby improve service and quality levels.
- Demonstrated **skill to teach, motivate and direct customers** while maintaining high interest and achievement levels in a challenging learning environment. Ability to individualize instructions based on students specialized and changing needs, proven ability to develop rapport with students.
- Equipped with the **knowledge of various softwares, organizing technical demonstrations**, with sound understanding and hands-on experience in PLC, calibration and configuration of Process field instruments like SMART transmitters, Control valve, I/P converter and PID controller.
- Consummate professional with excellent planning, execution, monitoring and resource balancing skills. Possess keen knowledge on **Marketing Management along with the experience** in the analysis, development and implementation of Strategic Business Plans and Policies to ensure organizational growth

Core competencies

Strategic Planning ♦ Innovative Curriculum Development ♦ Classroom Management ♦ Development Schemes ♦ Business Domain Expertise ♦ Troubleshooting ♦ Cross-functional Coordination ♦ Team Management ♦ Client Relations Management ♦ Complete Project Life Cycle ♦ Strong Interpersonal Skills

Certification

1.Certification in ISO 9001

2.Certification in PMP

3.Certification in Production Planning & Control

Technical skills

Lab view ♦ **PLC,HMI,SCADA.PID** ♦ COMSOL ♦ Intellisuite ♦ COVENTOR ♦ MEMS ♦ Windows7/Xp/2000/98/UBUNTU/MAC OS ♦ Internet Applications

PROFESSIONAL EXPERIENCE

BHARAT SANCHAR NIGAM LIMITED (BSNL)

FEBRUARY 2003 - FEBRUARY 2004

Business Associate

- Spearheaded as a part of Internal Reconciliation, handled audit and review of Employee's time and expense and ensure that the expense reimbursement policy fall in line with all their claims.
- Executed responsibilities towards preparation of client deliverables in the form of reports, presentations based detailed analysis of information gathered from secondary sources and primary contacts
- Established credibility in the area of business research including business models, strategy, financial analysis and comparisons on various metrics
- Gathered market intelligence about competitors and ensure accurate and timely communication to management regarding changing field conditions that effect volumes. Design and Execute Strategy to counter competition.

METRIC CONSULTANCY LIMITED

APRIL 2004 - OCTOBER 2005

Field Officer

- Developed/ enhanced business and carried out seamless marketing activities to achieve assigned targets
- Identification and aggressive business acquisition of corporate key accounts with long term and sustainable buying potential and maximizing revenue generation

- Functional responsibilities include maintenance of dealer network to attain targets. Responsible for proper maintenance of balance between demand and supply
Interacted with the customers to understand their needs/ requirements while assisting them for the required services and maintaining customer relationships to build the future perceptiveness

ELITE HEALTH CARE PRIVATE LIMITED
Sales and Service Engineer

DECEMBER 2005 - NOVEMBER 2006

- Conducted training on the safe operations of the equipment and demonstrating skills to trainees, including team members, customers as well as distributors.
- Assisted in the yearly budget exercise for Technical Service and in the management of distributors. Managed spare parts Clear presentation of ideas and proposals for design solutions to customer.
- Maintained report entry to company system and do reporting to senior person on same day or very next day and Compiles problem statistics for analysis to determine trends affecting future design, production & service
- Explored fresh business opportunities and driving customised sales thrust to capitalise on available potential. Spruced up servicing operations in the state to ensure prompt resolution of customer complaints
- Developed productive business relations at decision making levels with key customers to ensure regular inflow of business.

COLLEGE OF ENGINEERING, MANJARI (BK)
Assistant Professor

SEPTEMBER 2007 - AUGUST 2009

- Assume overall responsibility of a devoted educator covering professional development, Students Assessment & conducting staff meetings. Manage classroom coverage of assigned subjects as per academic curriculum to students.
- Collaborate with fellow lecturers on lesson plans and performed administrative tasks viz. recording attendance, managing student portfolios and providing individual assistance to the students.
- Enhance learning environment and act as a facilitator to promote student leadership in initiating and creating positive learning opportunities and motivate students in handling their Projects.
- Receiving consistently glowing evaluations from students and supervising administrators. Devise lessons, which captured the students' imaginations infusing much needed enthusiasm.

EDUCATIONAL CREDENTIALS

Master of Electronics Engineering 2012
CIIM's Nagpur; **A Grade(Part Time)**

B.E in Instrumentation engineering 2002(Admission-1997)
Govt. College of Engineering Jalgaon; **66.42%**

HSC Year 1997 Pune Board
R.R.Shinde Jr. College,Hadapasar,Pune; **71%**

SSC Year 1995 Pune Board
SadhanaVidhayalaya,Pune; **84%**

Academic projects

Title Web Based Medication

Objective The objective is to measure and monitor three variables by using a sensor i.e. temp & ECG Leads

Trainings

- ♦ Completed training on "Industrial Automation" in College of Engineering, Pune in 2008; 4 weeks
- ♦ Lucratively finished training on Lab view at COEP, Pune; 2 weeks
- ♦ Meticulously accomplished training on LABVIEW at National Instruments; 1 week
- ♦ Fulfilled training in COMSOL, Intellisuite, COVENTOR & MEMS; 1 week

References: Available on Request